

WIRRAL COUNCIL

DELEGATED DECISION BY PORTFOLIO HOLDER

6 July 2015

SUBJECT:	Intermediate Care and Transitional Care Contract Award
WARD/S AFFECTED:	All
REPORT OF:	Graham Hodkinson – Director of Adult Social Services
RESPONSIBLE PORTFOLIO HOLDER:	Councillor Christine Jones
KEY DECISION?	Yes

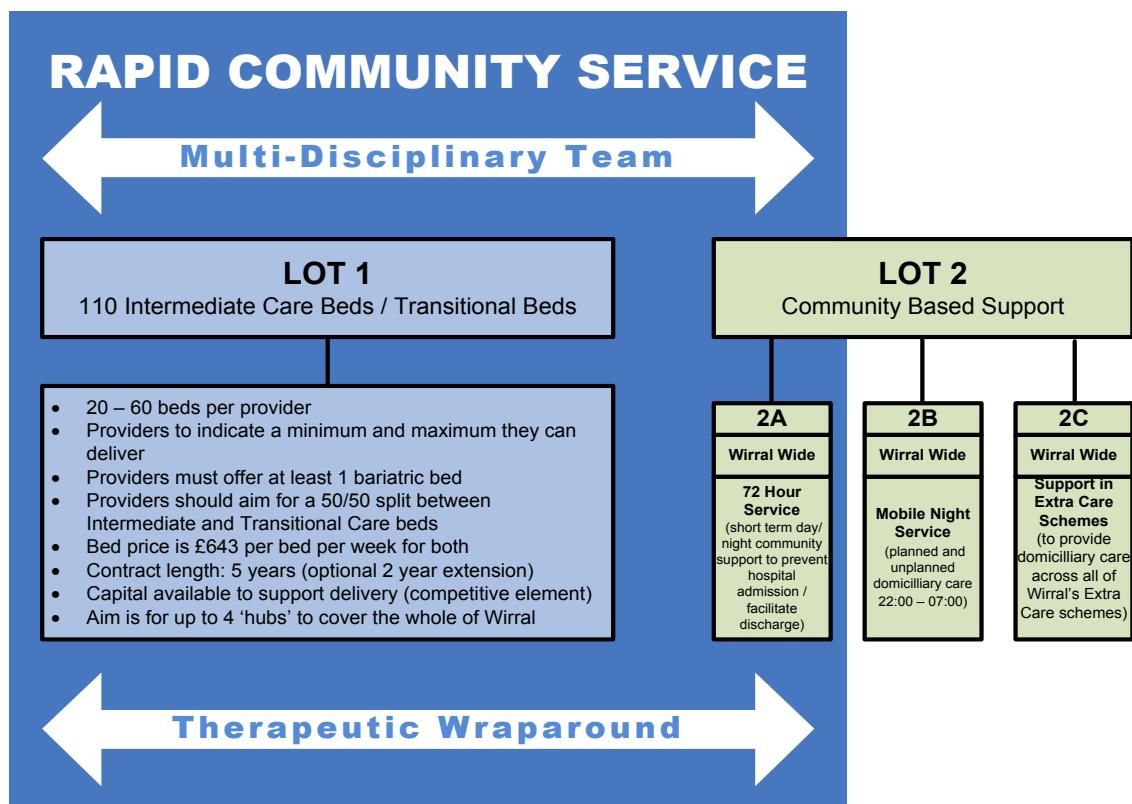
1.0 EXECUTIVE SUMMARY

- 1.1 This report describes the commissioning process for the bed-based (intermediate and transitional care) element of the Rapid Community Service, and provides information and recommendations on the outcome of this process.

2.0 BACKGROUND AND KEY ISSUES

- 2.1 Wirral Council and CCG currently has 70 intermediate and transitional care beds commissioned across 4 providers (Daleside, Elderhome, Hoylake Cottage, and Leighton Court). Current contracts run until 31st August 2015. Provision has been made within the Better Care Fund to increase the current provision to 100 beds across 12 months of the year, and 20 ‘systems resilience’ funded beds for 6 months of the year. It was agreed that this revised provision would be commissioned to cover a 5 year period running 1st September 2015 – 31st August 2020 (with the option to extend for a further 2 years). It is considered a longer contract gives better stability for both providers and commissioners.
- 2.2 Engagement events were held with professionals, current providers, and potential providers. Provider feedback on the difficulty of guaranteeing 20 ‘systems resilience’ beds for only 6 months of the year led to a revised commission, agreed with the system resilience members, of 110 beds across 12 months of the year (with up to 5 spot purchase beds available over the winter pressure period). Site visits were also conducted in all current delivery locations. Following consultation and visits, a new service specification was drafted and agreed (included within the ITT under ‘Appendices’ below).

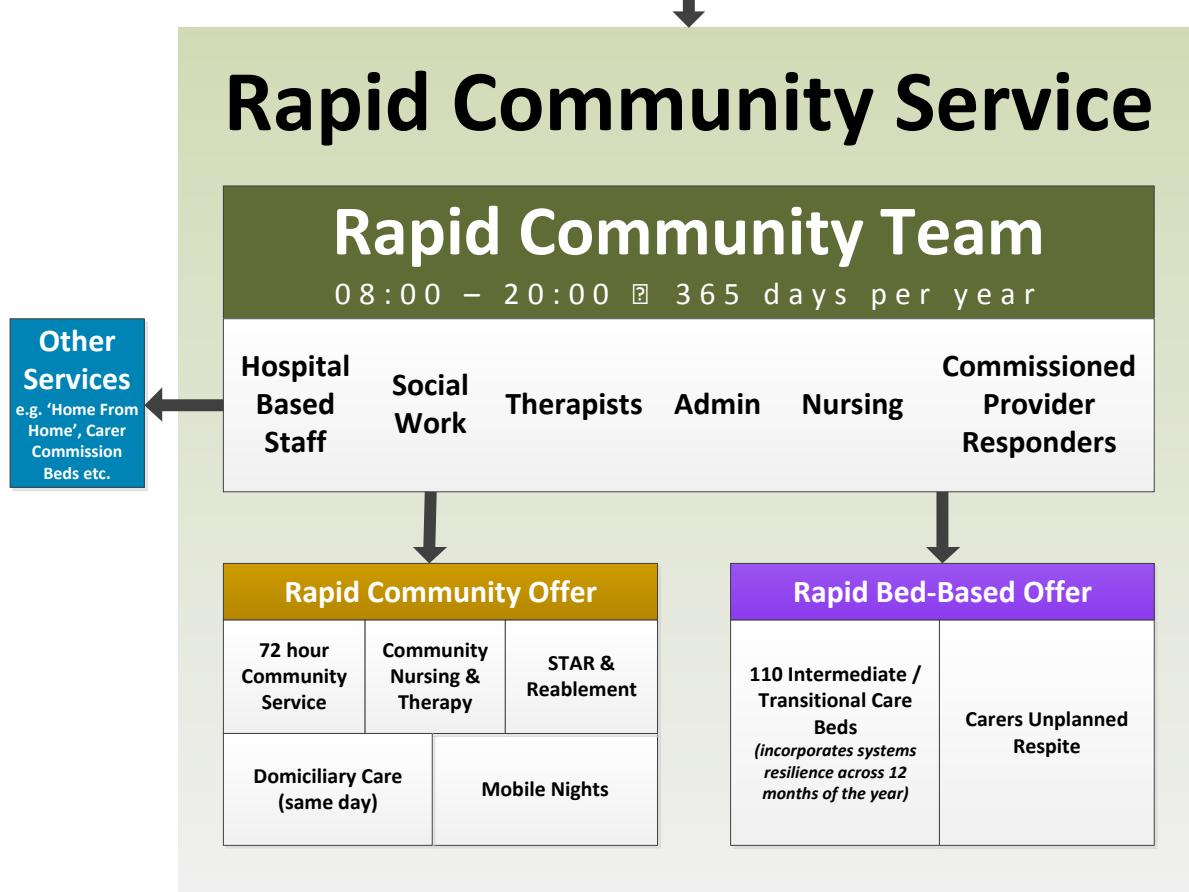
- 2.3 Through consultation it was also determined that intermediate and transitional care services would function more effectively as part of a wider 'Rapid Community Service'. The Rapid Community Service would comprise both the bed based (intermediate and transitional care) service, and a new community based service (currently being piloted with Local Solutions). The community based service offers immediate short term (up to 72 hours) support at home, both day and night, as a means of avoiding hospital admission (whilst a full assessment can be made), of facilitating discharge from hospital (where an agreed package of care is due to start within 72 hours). This service will form part of a separate commission. The overview of commissioning activity in these areas is as follows:



- 2.4 The price for the service is fixed at £643 per bed per week for the duration of the contract; however it was agreed £800,000 capital would also be made available to support the physical requirements of the service (contained in 4.1.1 – 4.1.6 of the service specification element of the ITT included under 'Appendices'). This capital element acknowledges that intermediate and transitional care facilities in Wirral all require varying levels of investment to support the physical requirements of delivering the service. Bariatric provision was included in the requirements of the specification, recognising this current service gap without this investment, it was considered highly unlikely commissioners could achieve the level of service required. The capital element is covered via the social capital monies ringfenced in the BCF. A mechanism for awarding the capital element fairly and without compromising State Aid rules was developed and agreed with the Council's Legal section. It is detailed in the 'Pricing' section of the ITT included under 'Appendices' below and was used as the 20% price measure in the scoring (20% price, 80% quality ratio).

It also ensured that the global capital award could not exceed the £800,000 budgeted amount. The actual capital to be awarded is detailed in 8.2.

- 2.5 An ‘Invitation To Tender’ was published on The Chest on 01/05/15. The deadline for return of completed tenders was set for 01/06/15. 5 completed tenders were submitted by this date. Analysis, initial scoring, site visits, clarification interviews, and final analysis was undertaken for all 5 submitted tenders 02/06/15 – 19/06/15.
- 2.6 Providers were asked to specify in their tenders a minimum and maximum number of beds they would be able to provide. Based on the quality / price scores awarded and provider capacity, it was decided that award of beds to all 5 providers who had tendered would be the most prudent outcome. It ensures maximum capacity from contract start, minimises risk by spreading across more providers, and ensures the maximum provision in the most populated area (Birkenhead). Breakdowns of the beds and capital sums awarded are given in 8.1 and 8.2 below.
- 2.7 Running concurrently with this commissioning activity, the current Multidisciplinary Team which supports intermediate and transitional care is being reviewed and re-shaped into a new Rapid Community Team which will base itself more closely within bed provider locations and co-ordinate both the bed based and community based services. Their aim will be to develop the community offer, so that people can be appropriately supported in their own homes, when a dedicated bed facility is unnecessary. An overview of the developing Rapid Community Team is as follows.



3.0 RELEVANT RISKS

- 3.1 Spreading the provision across 5 sites rather than 4 will mean the Rapid Community Team must configure itself to cover this. The view is that this is feasible as two of the sites are geographically close to each other; however the Rapid Community Team must ensure it makes effective use of resources. Providers are currently engaged in redesigning their teams and resources to ensure there is a single service, with integrated management, including a 4 hour response for appropriate GP referrals from 1st September 2015.

4.0 OTHER OPTIONS CONSIDERED

- 4.1 The only other option is extension of contracts for intermediate and transitional bed-based services held by current providers; however this could only have provided a short term extension, providing neither best value for the authority nor stability for providers. It would also not have delivered the increase in volume required, nor could it have confidently supported the non-elective admission reduction target of 3.5%.

5.0 CONSULTATION

- 5.1 Several consultation events were held with current Intermediate Care Providers, health and social care professionals, and potential providers during March 2015. Site visits were also undertaken at all current Intermediate Care delivery sites during April 2015.

6.0 OUTSTANDING PREVIOUSLY APPROVED ACTIONS

- 6.1 None.

7.0 IMPLICATIONS FOR VOLUNTARY, COMMUNITY AND FAITH GROUPS

- 7.1 The development of the Rapid Community Service may provide opportunities for voluntary, community and faith groups to link complimentary services into the provision.

8.0 RESOURCE IMPLICATIONS: FINANCIAL; IT; STAFFING; AND ASSETS

- 8.1 Allocation of the revenue sums awarded breaks down as follows:

Provider	Number of Beds	Sum Awarded
The Dales (Daleside)	21	£3,510,780
Four Seasons (Grove House)	20	£3,343,600
HC One (Leighton Court)	25	£4,179,500
Hoylake Cottage	20	£3,343,600
Wirralderley (Elderhome)	24	£4,012,320
TOTAL		£18,389,800

- 8.2 Allocation of the capital sums awarded to support the physical requirements of the service breaks down as follows:

Provider	Price per bed requested	Sum Awarded
The Dales (Daleside)	£25.00 x 21 beds x 260 weeks	£136,500
Four Seasons (Grove House)	£0.32 x 20 beds x 260 weeks	£1,664
HC One (Leighton Court)	£13.18 x 25 beds x 260 weeks	£85,670
Hoylake Cottage	£6.75 x 20 beds x 260 weeks	£35,090.17
Wirralderley (Elderhome)	£28.00 x 24 beds x 260 weeks	£174,720
TOTAL		£433,644.17

9.0 LEGAL IMPLICATIONS

- 9.1 Full Contract, Terms & Conditions and Nomination Agreement have been drawn up by Legal as part of the procurement process.

10.0 EQUALITIES IMPLICATIONS

- 10.1 Has the potential impact of your proposal(s) been reviewed with regard to equality?

(c) No because of another reason which is:

Under the terms and conditions of the contract, successful providers are required to deliver the specified service in a non-discriminatory manner, which takes full account of the protected characteristics of people who use the service, ensuring every effort is made to fully meet their cultural needs.

11.0 CARBON REDUCTION AND ENVIRONMENTAL IMPLICATIONS

- 11.1 It is a requirement of the contract that successful providers ensure their provision contributes toward reducing Wirral's carbon footprint.

12.0 PLANNING AND COMMUNITY SAFETY IMPLICATIONS

12.1 It is a requirement of the contract that successful providers fully consider planning and community safety issues.

13.0 RECOMMENDATIONS

13.1 That approval is given via signed Officer Decision Notice for the award of contracts for the provision of the bed-based (intermediate care and transitional care) elements of the Rapid Community Service as set out in paragraph 8.1.

13.2 That the sums detailed in paragraph 8.2 to support provision of the physical requirements of the service are also approved via signed Officer Decision Notice.

14.0 REASON/S FOR RECOMMENDATION/S

14.1 Award of these contracts and the associated capital sums will ensure effective and appropriate provision of bed-based intermediate and transitional care services at the required volume until 31st August 2020.

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APPENDICES

Invitation to Tender

Officer Decision Notice

BACKGROUND PAPERS / REFERENCE MATERIAL

Delegated Decision published on 31 January, 2014, 'Vision for Step Up Step Down Care'

BRIEFING NOTES HISTORY

Briefing Note	Date

SUBJECT HISTORY (last 3 years)

Council Meeting	Date